



# Preferred Pricing Program Innovative program with consistent, easy-to-understand pricing



## Reliable shipping at reliable rates.

As an enrolled participant in the Preferred Pricing Program, you don't experience the pricing variations typically found in most LTL pricing tariffs. Instead, you enjoy:

- Flexible, reliable freight solutions that are on a comprehensive North American LTL network.
- Consistent, competitive rates applied to all direct and non-direct points, across the country.
- Exclusive fuel surcharge program that significantly reduces price variability and lowers overall shipping expense.
- Annual rate adjustments which are lower than industry-average general rate increases.
- Preferred Pricing bundle that includes discounts and waivers for select common Enhanced Service Options.

### A pricing program customers prefer

Only customers enrolled in the YRC Freight Preferred Pricing Program benefit from these exclusive program enhancements:

#### No fuel surcharge unless diesel reaches a specified threshold

The Preferred Pricing Program includes an exclusive fuel surcharge provision that waives the surcharge unless diesel fuel reaches a predetermined threshold price.\* This helps you minimize the impact of fuel price fluctuations while you save even more on your transportation.

\*YRC Freight uses the U.S. National Average Diesel price to determine the fuel surcharge. Ask your Account Executive about the current threshold price.

#### Modest annual rate adjustment and no surprises

As a participant in the Preferred Pricing Program, your annual rate adjustment will be about half of anticipated industry-wide general rate increases. And we promise to keep it at this rate through March of the following year. You are guaranteed no rate increases prior to April 1, 2013.

With a modest annual adjustment and predictable rates you can better plan your budgets with a high level of confidence.

#### Service quality commitment from the original LTL experts

Enjoy peace of mind knowing your freight will be delivered on time with our automatic no-fee, money-back standard LTL guarantee. YRC Freight is committed to delivering confidence through service quality. If we don't, then as a customer enrolled in the Preferred Pricing Program, you'll be eligible to receive a 100-percent refund as detailed in Item 652 of our rules tariff.

